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Yourself The

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power of self-deception

*The Psychology of Self-  
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~~Deception Has Its~~  
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*liars -- the psychology  
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*Cortney Warren at*

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~~Investment, Reciprocal~~

~~Altruism, Self-~~

~~Deception Video~~

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*Noam Chomsky full*

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Poonen

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A Greg Herder

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Book Review *Pain and  
Self-Deceit At Each*

*Maslow Level* ~~Why Do~~

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Hard Things (dopamine  
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Necessary and  
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Shermer

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What emerges is a picture of deceit and self-deception as, at root, different sides of the same coin. We deceive ourselves the better to deceive others, and thereby reap the advantages. From space and aviation disasters to warfare, politics and religion, and the anxieties of our everyday social lives,

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"Deceit and Self-Deception" explains what really underlies a whole host of human problems.

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and Self-Deception:  
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Yourself the Better to  
Fool Others - Ebook  
written by Robert  
Trivers.

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Revealing, provocative and witty, "Deceit and Self-Deception" is one of the most vital books written this century, and will make you rethink everything that you think you know. Robert Trivers is one of the leading figures pioneering the field of sociobiology. He received his bachelors and PhD from Harvard

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Yourself the Better to ...  
Deceit is an exhilarating  
read: the intertwined  
issues of deceit and self-  
deception are infinite,  
involving positive and  
negative outcomes for  
the fool and the fooled –  
roles that can reverse

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Trivers.

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Deceit And Self

deception: fooling  
yourself the better to ...

Whether it's in a  
cockpit at takeoff or the  
planning of an offensive  
war, a romantic  
relationship or a dispute  
at the office, there are  
many opportunities to  
lie and self-deceive—but  
deceit and self-  
deception carry the costs  
of being alienated from  
reality and can lead to



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The Folly of Fools: The  
Logic of Deceit and Self-  
Deception ...

In Deceit and Self  
Deception Robert

Trivers, whose work has  
been acclaimed by  
figures such as Richard  
Dawkins and Steven  
Pinker, looks at how and  
why we so often deceive

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Deception: Fooling Yourself The Better To Fool Others

ourselves. We lie to ourselves every day- about how well we drive, how much we're enjoying ourselves - even how good looking we are.

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In Deceit and Self

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Fooling  
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Deceit and Self-  
Deception: Fooling  
Yourself the Better to ...  
Deceit and deception is  
rife as an evolutionary  
strategy (think of the  
cuckoo). It is the root of  
so many human ills,  
from ill-chosen  
relationships to the Iraq  
war. I dare anyone to  
read it and not wince at

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self-recognition. It is worth reading alone for the range of thought-provoking examples it offers in support of its case.

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Yourself the Better to ...  
“We all practice self-  
deception to a degree;  
no man can handle

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complete honesty  
without being cut at  
each turn. There's not  
enough room in a man's  
head for sanity  
alongside each grief,  
each worry, each terror  
that he owns. I'm well  
used to burying such  
things in a dark cellar  
and moving on." ? Mark  
Lawrence, Prince of  
Fools

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Self Deception Quotes  
(178 quotes) -  
Goodreads

Trivers's added twist is that self-deception is not always the loser's game one might suppose. The rationale is that that deceivers give themselves away in many ways: the self-deceiver avoids these...

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Amazon.com.au:Customer reviews: Deceit  
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What emerges is a picture of deceit and self-deception as, at root, different sides of the

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Robert L. Trivers is  
Professor of  
Anthropology and  
Biological Sciences and  
is one of the world's  
most influential  
evolutionary biologists  
of this era. He has...

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Trivers - Deceit and Self-  
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In Deceit and Self-  
Deception (US title The  
Folly of Fools), Robert  
Trivers, one of the most  
influential evolutionary  
biologists since Charles  
Darwin, invites us to  
look closer to home to  
find a...

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Yourself | Nature

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New book by Robert  
Trivers, Deceit and Self-  
Deception The

biological study of  
human behaviour can  
teach us a lot about  
ourselves, and Robert  
Trivers has just written  
a book Deceit and Self-  
Deception: Fooling

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Yoursel the Better to Fool Others (Allen Lane, Penguin Books 2011) from which we can all learn deep insights about ourselves and our fellow humans.

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Fooling yourself to better fool others -  
Biology Fortified ...  
The Folly of Fools: The  
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Deception in Human  
Life (2011, Basic  
Books, ISBN  
0465027555) by Robert

Trivers is a book that  
examines the  
evolutionary  
explanations for deceit  
and self-deception.

Trivers focuses  
primarily on humans but  
he includes examples  
from many other  
organisms as well.

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