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Driven: How Human Nature Shapes Our Choices | Wiley

Driven: How Human Nature Shapes our Choices. In this astonishing, provocative, and solidly researched book, two Harvard Business School professors synthesize 200 years of thought along with the latest research drawn from the biological and social sciences to propose a new theory, a unified synthesis of human nature.

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Driven How Human Nature Shapes Our Choices

Driven compellingly sets forth the authors' scientific theory for understanding human nature and behavior. Lawrence and Nohria conclude that the way we act is a result of the conscious choices we make. These deliberate choices are fueled by the internal battle constantly raging among our four innate, subconscious, brain-based drives:

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Driven: How Human Nature Shapes Our Choices (Paperback) Paul R. Lawrence, Nitin Nohria

Driven How Human Nature Shapes Our Choices by Lawrence ...

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contains my personal notes about the big ideas in [Driven: How Human Nature Shapes.

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Driven reveals the scientific foundation for an understanding of human nature and the mysteries of human behavior. "Driven makes a daring leap across disciplinary boundaries to show how recent research in biology sheds light on human nature, and thus social behavior. Social scientists need to pay attention to important works like this."

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