

The Art Of Always Being Right The 38 Subtle Ways Of Persuasion

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The Art of Being Right: 38 Ways to Win an Argument (1831) is an acidulous and sarcastic treatise written by the German philosopher Arthur Schopenhauer in sardonic deadpan. In it, Schopenhauer examines a total of thirty-eight methods of showing up one's opponent in a debate. He introduces his essay with the idea that philosophers have concentrated

~~The Art of Always Being Right by Arthur Schopenhauer~~

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This work embodies a study conducted by the German philosopher on Eristic dialectics, which is the art of always being right in a conversation. Schopenhauer, after providing his definition of dialectics and after describing the general development of a typical dispute, identifies 38 useful stratagems for a no-holds-barred attack against our opponent's theory, and to defend the one we have expressed.

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? Arthur Schopenhauer, quote from The Art of Always Being Right “If human nature were not base, but thoroughly honourable, we should in every debate have no other aim than the discovery of truth; we should not in the least care whether the truth proved to be in favour of the opinion which we had begun by expressing, or of the opinion of our adversary.

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The Art of Always Being Right Quotes Showing 1-30 of 39 “there are very few who can think, but every man wants to have an opinion; and what remains but to take it ready-made from others, instead of forming opinions for himself?” ? Arthur Schopenhauer, The Art of Always Being Right

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The Art of Being Right: 38 Ways to Win an Argument (also The Art of Controversy, or Eristic Dialectic: The Art of Winning an Argument; German: Eristische Dialektik: Die Kunst, Recht zu behalten; 1831) is an acidulous, sarcastic treatise written by the German philosopher Arthur Schopenhauer. In it, Schopenhauer examines a total of thirty-eight methods of defeating one's opponent in a debate.

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~~The Art of Being~~

"The Art of Always Being Right" catalogues the 38 subtle tricks businessmen, negotiators, politicians, lawyers use to gain advantage. It may well be that you are in the right. But once you enter into a debate with someone else being right is not enough-you are entirely on your own. You need to parry moves designed to throw you.

~~The Art of Always Being Right: 38 Ways to Win an Argument ...~~

The Extension []. The Extension. — This consists in carrying your opponent's proposition beyond its natural limits; in giving it as general a signification and as wide a sense as possible, so as to exaggerate it; and, on the other hand, in giving your own proposition as restricted a sense and as narrow limits as you can, because the more general a statement becomes, the more numerous are the ...

~~The Art of Being Right — Wikisource, the free online library~~

The Art of Being Right/control Controversial Dialectic is the art of disputing, and of disputing in such a way as to hold one's own, whether one is in the right or the wrong - per fas et nefas.[1] A man may be objectively in the right, and nevertheless in the eyes of bystanders, and sometimes in his own, he may come off worst.

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Read by Carl Manchester. The Art of Controversy (or The Art of Being Right) (Die Kunst, Recht zu Behalten) is a short treatise written in 1831 by the German philosopher Arthur Schopenhauer in which he presents thirty-eight methods of gaining an unfair advantage in a debate and thereby being right even if you are wrong.

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